

Lesson 335

Vocabulary Summary: Simplified:

根据经济学
Gēnjù jīngjìxué
According to economics

也就是在做生意的时候
Yě jiù shì zài zuò shēngyì de shíhòu
When doing business

有两个很基本的方面要注意
Yǒu liǎng ge hěn jīběn de fāngmiàn yào zhùyì
There are two basic aspects that you have to pay attention to

就是供给跟需求
Jiù shì gōngjǐ gēn xūqiú
Which are supply and demand

在市场上
Zài shìchǎng shàng
In the market

供给大表示有很多产品可以卖给客人
Gōngjǐ dà biǎoshì yǒu hěnduō chǎnpǐn kěyǐ mài gěi kèrén
A large supply means that are many products available to sell to customers

需求大表示有很多客人需要买这些产品
Xūqiú dà biǎoshì yǒu hěnduō kèrén xūyào mǎi zhèxiē chǎnpǐn
A large demands means that there are many customers who need to buy these products

通常在经济市场里会有一个平衡
Tōngcháng zài jīngjì shìchǎng lǐ huì yǒu yīge pínghéng
Normally in the economic market, there is an equilibrium

Vocabulary Summary: Traditional:

根據經濟學
Gēnjù jīngjìxué
According to economics

也就是在做生意的時候
Yě jiù shì zài zuò shēngyì de shíhòu
When doing business

有兩個很基本的方面要注意
Yǒu liǎng ge hěn jīběn de fāngmiàn yào zhùyì
There are two basic aspects that you have to pay attention to

就是供給跟需求
Jiù shì gōngjǐ gēn xūqiú
Which are supply and demand

在市場上
Zài shìchǎng shàng
In the market

供給大表示有很多產品可以賣給客人
Gōngjǐ dà biǎoshì yǒu hěnduō chǎnpǐn kěyǐ mài gěi kèrén
A large supply means that are many products available to sell to customers

需求大表示有很多客人需要買這些產品
Xūqiú dà biǎoshì yǒu hěnduō kèrén xūyào mǎi zhèxiē chǎnpǐn
A large demands means that there are many customers who need to buy these products

通常在經濟市場裡會有一個平衡
Tōngcháng zài jīngjì shìchǎng lǐ huì yǒu yīge pínghéng
Normally in the economic market, there is an equilibrium

Vocabulary Summary: Simplified:

就是供给等于需求的时候
Jiù shì gōngjǐ dēngyú xūqiú de shíhòu
Which is when supply equals demand

不过有时候要是产品供给太多
Búguò yǒu shíhòu yàoshì chǎnpǐn gōngjǐ tài duō
But sometimes if the supply of products is too high

可是客人的需求不大
Kěshì kèrén de xūqiú bú dà
But the demand from customers isn't very big

这时候产品的价格就会变得比较便宜
Zhè shíhòu chǎnpǐn de jiàgé jiù huì biàn de bǐjiào piányí
At this time the price of the product will become cheaper

而且生意人就会开始利用不同的方法
Érqiě shēngyì rén jiù huì kāishǐ liyòng bù tóng de fāngfǎ
And the businessmen will begin to use a different method

来吸引比较多的客人来买这些产品
Lái xīyǐn bǐjiào duō de kèrén lái mǎi zhèxiē chǎnpǐn
To attract more customers to come buy these products

那要是供给太少
Nà yàoshì gōngjǐ tài shǎo
Now if the supply is too low

可是需求很大的时候
Kěshì xūqiū hěn dà de shíhòu
But the demand is very big

Vocabulary Summary: Traditional:

就是供給等於需求的時候
Jiù shì gōngjǐ dēngyú xūqiú de shíhòu
Which is when supply equals demand

不過有時候要是產品供給太多
Búguò yǒu shíhòu yàoshì chǎnpǐn gōngjǐ tài duō
But sometimes if the supply of products is too high

可是客人的需求不大
Kěshì kèrén de xūqiú bú dà
But the demand from customers isn't very big

這時候產品的價格就會變得比較便宜
Zhè shíhòu chǎnpǐn de jiàgé jiù huì biàn de bǐjiào piányí
At this time the price of the product will become cheaper

而且生意人就會開始利用不同的方法
Érqiě shēngyì rén jiù huì kāishǐ liyòng bù tóng de fāngfǎ
And the businessmen will begin to use a different method

來吸引比較多的客人來買這些產品
Lái xīyǐn bǐjiào duō de kèrén lái mǎi zhèxiē chǎnpǐn
To attract more customers to come buy these products

那要是供給太少
Nà yàoshì gōngjǐ tài shǎo
Now if the supply is too low

可是需求很大的時候
Kěshì xūqiū hěn dà de shíhòu
But the demand is very big

Vocabulary Summary: Simplified:

那么产品的价格就会变贵了
Nàme chǎnpǐn de jiàgé jiù huì biàn guì le
Then the price of products will become expensive

这个时候
Zhège shíhòu
At this time

有些客人会觉得东西的价格太高
Yǒuxiē kèrén huì juéde dōngxi de jiàgé tài gāo
Some customers may feel that the price of the products is too high

就决定先不买
Jiù juéding xiān bù mǎi
And will decide not to buy at this time

市场上的需求自然就会减少
Shìchǎng shàng de xūqiú zìrán jiù huì jiǎnshǎo
As a result, the market demand will naturally be reduced

所以你做生意的时候
Suǒyǐ nǐ zuò shēngyì de shíhòu
So when doing business

要是能先研究一下目前市场上的需求如何
Yàoshì néng xiān yánjiū yīxià mùqián shìchǎng shàng de xūqiú rúhé
If you can first research what the demand on the market would be

还有价格的标准
Háiyǒu jiàgé de biāozhuǎn
As well as what the price standard is

Vocabulary Summary: Traditional:

那麼產品的價格就會變貴了
Nàme chǎnpǐn de jiàgé jiù huì biàn guì le
Then the price of products will become expensive

這個時候
Zhège shíhòu
At this time

有些客人會覺得東西的價格太高
Yǒuxiē kèrén huì juéde dōngxi de jiàgé tài gāo
Some customers may feel that the price of the products is too high

就決定先不買
Jiù juéding xiān bù mǎi
And will decide not to buy at this time

市場上的需求自然就會減少
Shìchǎng shàng de xūqiú zìrán jiù huì jiǎnshǎo
As a result, the market demand will naturally be reduced

所以你做生意的時候
Suǒyǐ nǐ zuò shēngyì de shíhòu
So when doing business

要是能先研究一下目前市場上的需求如何
Yàoshì néng xiān yánjiū yīxià mùqián shìchǎng shàng de xūqiú rúhé
If you can first research what the demand on the market would be

還有價格的標準
Háiyǒu jiàgé de biāozhuǎn
As well as what the price standard is

Vocabulary Summary: Simplified:

应该可以赚到更多的钱了
Yīnggāi kěyǐ zhuàn dào gèng duō de qián
le
You can probably make more money

经济学
jīngjìxué
Economics

供给
gōngjǐ
Supply

需求
xūqiú
Demand

表示
biǎoshì
To expresses / indicates

平衡
pínghéng
Balance / Equilibrium

供
gōng
Offer / Supply

给
jǐ
To supply / provide

衡
héng
Measure

Vocabulary Summary: Traditional:

應該可以賺到更多的錢了
Yīnggāi kěyǐ zhuàn dào gèng duō de qián
le
You can probably make more money

經濟學
jīngjìxué
Economics

供給
gōngjǐ
Supply

需求
xūqiú
Demand

表示
biǎoshì
To expresses / indicates

平衡
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Balance / Equilibrium

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Offer / Supply

給
jǐ
To supply / provide

衡
héng
Measure

Lesson 335 Notes (Simplified / Traditional):

Qǐng huídá xià miàn de wèntí .

请回答下面的问题/ 請回答下面的問題

Please use Chinese to translate the following questions

Q: Gēnjù jīngjìxué , zuò shēngyì de shíhòu xūyào zhùyì nǎ liǎng ge fāngmiàn ?

根据经济学，做生意的时候要注意哪两个方面？/
根據經濟學，做生意的時候需要注意哪兩個方面？

According to economics , what are the two aspects you need to pay attention to when doing business ?

A: Gōngjǐ gēn xūqiú .

供给跟需求/
供給跟需求

Supply and demand

Q: Zài shìchǎng shàng, gōngjǐ dà biǎoshì shénme ?

在市场上，供给大表示什么？/
在市場上，供給大表示什麼？

On the market, what does having a high demand mean ?

A: Biǎoshì yǒu hěnduō chǎnpǐn kěyǐ mài gěi kèrén .

表示有很多产品可以卖给客人/
表示有很多產品可以賣給客人

It means there are many products available to sell to customers

Q: Zài shìchǎng shàng, gōngjǐ dēngyú xūqiú de shíhòu jiào shénme ?

在市场上，供给等于需求的时候叫什么？/
在市場上，供給等於需求的時候叫什麼？

In a market, what do we call it when supply equals demand ?

A: Píng héng .

平衡/
平衡

Equilibrium

Q: Gōngjǐ dà dànshì xūqiú shǎo de shíhòu , chǎnpǐn de jiàgé huì zěnmeyàng ?

供给大但是需求少的时候，产品的价格会怎么样？/
供給大但是需求少的時候，產品的價格會怎麼樣？

When supply is high and demand is low , what happens to the price of products ?

A: Jiàgé huì biàndī .

价格会变低/
價格會變低

Price decreases

Q: Gōngjǐ shǎo dànshì xūqiú dà de shíhòu , chǎnpǐn de jiàgé huì zěnmeyàng ?

供给少但是需求大的时候，产品的价格会怎么样？/
供給少但是需求大的時候，產品的價格會怎麼樣？

When supply is low and demand is high , what happens to the price of products ?

A: Jiàgé huì biàngāo .

价格会变高./
價格會變高.

Price increases .