

Lesson 333

Vocabulary Summary: Simplified:

目前，世界上有许多国家的贸易公司
Mùqián, shìjiè shàng yǒu xǔduō guójiā de
màoyì gōngsī
These days many trade companies in
countris around the world

都全球化了
Dōu quánqiúhuà le
They are globalizing

为什么会有这样的趋势呢?
Wèishénme huì yǒu zhè yàng de qūshì ne?
Why I this trend occuring?

其中一个原因是
Qízhōng yīge yuányīn shì
One reason is

因为市场上的竞争非常激烈
Yīnwèi shìchǎng shàng de jìngzhēng
fēicháng jīliè
Because the competition in the market
place is very intense

每年都有新的贸易公司出现
Měi nián dōu yǒu xīnde màoyì gōngsī
chūxiàn
Every year there are new trade companies
emerging

可是他们卖的产品却跟其它的公司差不
多
Kěshì tāmen mài de chǎnpǐn què gēn qítā
de gōngsī chàbùduō
But the products they sell are similar to
what other companies are selling

Vocabulary Summary: Traditional:

目前，世界上有許多國家的貿易公司
Mùqián, shìjiè shàng yǒu xǔduō guójiā de
màoyì gōngsī
These days many trade companies in
countris around the world

都全球化了
Dōu quánqiúhuà le
They are globalizing

爲什麼會有這樣的趨勢呢?
Wèishénme huì yǒu zhè yàng de qūshì ne?
Why I this trend occuring?

其中一個原因是
Qízhōng yīge yuányīn shì
One reason is

因爲市場上的競爭非常激烈
Yīnwèi shìchǎng shàng de jìngzhēng
fēicháng jīliè
Because the competition in the market
place is very intense

每年都有新的貿易公司出現
Měi nián dōu yǒu xīnde màoyì gōngsī
chūxiàn
Every year there are new trade companies
emerging

可是他們賣的產品卻跟其它的公司差不
多
Kěshì tāmen mài de chǎnpǐn què gēn qítā
de gōngsī chàbùduō
But the products they sell are similar to
what other companies are selling

Vocabulary Summary: Simplified:

如果要吸引更多客人买他们的产品
Rúguǒ yào xīyǐn gèng duō kèrén mǎi
tāmen de chǎnpǐn
If they want to attract more customers to
purchase their products

那产品的价钱就不能卖得太贵
Nà chǎnpǐn de jiàqián jiù bù néng mài de
tài guì
Then the price of products sold cannot be
too expensive

可是这样会让公司的收益变少
Kěshì zhè yàng huì ràng gōngsī de shōuyì
biàn shǎo
But this decrease the profits of the
companies

所以他们得找出一个新的方法
Suǒyǐ tāmen děi zhǎo chū yīge xīnde
fāngfǎ
So they have to find a new method

来让公司的支出变少
Lái ràng gōngsī de zhīchū biàn shǎo
To decrease the companies' expenses

一个最常见的方法就是跟国外的工厂合作
Yīge zuì cháng jiàn de fāngfǎ jiù shì gēn
guówài de gōngchǎng hézuò
On common method is to work with
foreign companies

那么这样做的原因是什么呢?
Nàme zhè yàng zuò de yuányīn shì
shénme ne?
What is the reason for that?

因为在有些国家
Yīnwèi zài yǒuxiē guójiā
Because in some countries

Vocabulary Summary: Traditional:

如果要吸引更多客人買他們的產品
Rúguǒ yào xīyǐn gèng duō kèrén mǎi
tāmen de chǎnpǐn
If they want to attract more customers to
purchase their products

那產品的價錢就不能賣得太貴
Nà chǎnpǐn de jiàqián jiù bù néng mài de
tài guì
Then the price of products sold cannot be
too expensive

可是這樣會讓公司的收益變少
Kěshì zhè yàng huì ràng gōngsī de shōuyì
biàn shǎo
But this decrease the profits of the
companies

所以他們得找出一個新的方法
Suǒyǐ tāmen děi zhǎo chū yīge xīnde
fāngfǎ
So they have to find a new method

來讓公司的支出變少
Lái ràng gōngsī de zhīchū biàn shǎo
To decrease the companies' expenses

一個最常見的方法就是跟國外的工廠合作
Yīge zuì cháng jiàn de fāngfǎ jiù shì gēn
guówài de gōngchǎng hézuò
On common method is to work with
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那麼這樣做的原因是什麼呢?
Nàme zhè yàng zuò de yuányīn shì
shénme ne?
What is the reason for that?

因為在有些國家
Yīnwèi zài yǒuxiē guójiā
Because in some countries

Vocabulary Summary: Simplified:

公司付给员工的薪水不太高
Gōngsī fù gěi yuángōng de xīnshuǐ bú tài gāo
The salaries that companies pay their employees isn't very high

所以工厂支出的费用就少了很多
Suǒyǐ gōngchǎng zhīchū de fèiyòng jiù shǎo le hěnduō
So the expenses that the company pays out become less

也因为这样
Yě yīnwèi zhè yàng
As a result of this

现在市场上有很多产品是在一个国家发明
Xiànzài shìchǎng shàng yǒu hěnduō chǎnpǐn shì zài yīge guójiā fā míng
The markets today have many products that are invented in one country

却在另外一个国家制造
Què zài lìngwài yīge guójiā zhìzào
But manufactured in another country

由于这种情况越来越常见
Yóuyú zhè zhǒng qíngkuàng yuè lái yuè cháng jiàn
Due to this situation happening more often

很多国家对贸易的规定都改变了
Hěnduō guójiā duì mào yì de guīdìng dōu gǎi biàn le
Many countries have changed their rules toward trade

Vocabulary Summary: Traditional:

公司付給員工的薪水不太高
Gōngsī fù gěi yuángōng de xīnshuǐ bú tài gāo
The salaries that companies pay their employees isn't very high

所以工廠支出的費用就少了很多
Suǒyǐ gōngchǎng zhīchū de fèiyòng jiù shǎo le hěnduō
So the expenses that the company pays out become less

也因為這樣
Yě yīnwèi zhè yàng
As a result of this

現在市場上有很多產品是在一個國家發明
Xiànzài shìchǎng shàng yǒu hěnduō chǎnpǐn shì zài yīge guójiā fā míng
The markets today have many products that are invented in one country

卻在另外一個國家製造
Què zài lìngwài yīge guójiā zhìzào
But manufactured in another country

由於這種情況越來越常見
Yóuyú zhè zhǒng qíngkuàng yuè lái yuè cháng jiàn
Due to this situation happening more often

很多國家對貿易的規定都改變了
Hěnduō guójiā duì mào yì de guīdìng dōu gǎi biàn le
Many countries have changed their rules toward trade

Vocabulary Summary: Simplified:

这也让进口跟出口产品变得更容易了
Zhè yě ràng jìnkǒu gēn chūkǒu chǎnpǐn
biàn de gèng róngyì le
This has made it easier to import and
export products

这就是为什么
Zhè jiù shì wèishénme
And this is one of the reasons why

有很多贸易公司全球化的其中一个原因
了
Yǒu hěnduō màoùyì gōngsī quánqiúhuà de
qízhōng yíge yuányīn le
Many trade companies have chosen to
globalize

全球化
quánqiúhuà
Globalization

趋势
qūshì
Trend

竞争
jìngzhēng
Competition

原因
yuányīn
Cause

激烈
jīliè
Intense / Fierce

收益
shōuyì
Profits

Vocabulary Summary: Traditional:

這也讓進口跟出口產品變得更容易了
Zhè yě ràng jìnkǒu gēn chūkǒu chǎnpǐn
biàn de gèng róngyì le
This has made it easier to import and
export products

這就是為什麼
Zhè jiù shì wèishénme
And this is one of the reasons why

有很多貿易公司全球化的其中一個原因
了
Yǒu hěnduō màoùyì gōngsī quánqiúhuà de
qízhōng yíge yuányīn le
Many trade companies have chosen to
globalize

全球化
quánqiúhuà
Globalization

趨勢
qūshì
Trend

競爭
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Competition

原因
yuányīn
Cause

激烈
jīliè
Intense / Fierce

收益
shōuyì
Profits

Vocabulary Summary: Simplified:

支出
zhīchū
To pay out / Expense

制造
zhìzào
To manufacture

趋
qū
To tend towards

势
shì
Tendency

竞
jìng
To compete

争
zhēng
Fight / Struggle

激
jī
Fierce

烈
liè
Fierce / Intense

益
yì
Benefit / Profit

Vocabulary Summary: Traditional:

支出
zhīchū
To pay out / Expense

製造
zhìzào
To manufacture

趨
qū
To tend towards

勢
shì
Tendency

競
jìng
To compete

爭
zhēng
Fight / Struggle

激
jī
Fierce

烈
liè
Fierce / Intense

益
yì
Benefit / Profit

Lesson 333 Notes (Simplified / Traditional):

1. Like many words in Chinese, although **quánqíúhuà** sounds like a noun, it can be used in verb forms as well, as seen in **Mùqián, shìjiè shàng yǒu xǔduō guójiā de màoùyì gōngsī dōu quánqíúhuà le** and **Zhè jiù shì wèishénme yǒu hěnduō màoùyì gōngsī quánqíúhuà de qízhōng yīge yuányīn le** .

quánqíúhuà 全球化/ 全球化 globalization

Mùqián, shìjiè shàng yǒu xǔduō guójiā de màoùyì gōngsī dōu quánqíúhuà le

目前，世界上有许多国家的贸易公司都全球化了/ 目前，世界上有許多國家的貿易公司都全球化了

These days, many trade companies in countries around the world are globalizing

Zhè jiù shì wèishénme yǒu hěnduō màoùyì gōngsī quánqíúhuà de qízhōng yīge yuányīn le .

这就是为什么有很多贸易公司全球化的其中一个原因了/ 這就是為什麼有很多貿易公司全球化的其中一個原因了

And this is one of the reasons why many trade companies have chosen to globalize

2. **Jìngzhēng** is often used together with **jīliè** as seen in **shìchǎng shàng de jìngzhēng fēicháng jīliè** .

Jìngzhēng 竞争 / 競爭 Competition

jīliè 激烈/ 激烈 intense

shìchǎng shàng de jìngzhēng fēicháng jīliè .

市场上的竞争非常激烈/ 市場上的競爭非常激烈

the competition in the market place is very intense

3. **Chàbùduō** can also mean “similar”, as seen in **kěshì tāmen mài de chǎnpǐn què gēn qítā de gōngsī chàbùduō** .

Chàbùduō 差不多 / 差不多 Almost

kěshì tāmen mài de chǎnpǐn què gēn qítā de gōngsī chàbùduō .

可是他们卖的产品却跟其它的公司差不多/ 可是他們賣的產品卻跟其它的公司差不多

but the products they sell are similar to what other companies are selling

4. Note that **fèiyòng** is a noun while **zhīchū** is a verb. So in the sentence **Suǒyǐ tāmen děi zhǎo chū yīge xīnde fāngfǎ lái ràng gōngsī de zhīchū biàn shǎo** , the action of paying out is being described. You can also combine the two together, as seen in **suǒyǐ gōngchǎng zhīchū de fèiyòng jiù shǎo le hěnduō** .

| | | |
|---------|---------|------------|
| fèiyòng | 费用/ 費用 | expenses |
| zhīchū | 支出 / 支出 | to pay out |

Suǒyǐ tāmen děi zhǎo chū yīge xīnde fāngfǎ lái ràng gōngsī de zhīchū biàn shǎo

所以他们得找出一个新的方法来让公司的支出变少/ 所以他們得找出一個新的方法來讓公司的支出變少

So they have to find a new method to decrease the companies' expenses

suǒyǐ gōngchǎng zhīchū de fèiyòng jiù shǎo le hěnduō .

所以工厂支出的费用就少了很多/ 所以工廠支出的費用就少了很多

so the expenses that the company pays out become less

5. In the past, we've seen **qíngkuàng** paired with **fāshēng** . Here we see it **qíngkuàng** paired with **jiàn** in **Zhè zhǒng qíngkuàng yuè lái yuè cháng jiàn** .

| | | |
|-----------|--------|-----------|
| qíngkuàng | 情况/ 情況 | situation |
| fāshēng | 发生/ 發生 | happen |
| jiàn | 见/ 見 | to meet |

Zhè zhǒng qíngkuàng yuè lái yuè cháng jiàn

由于这种情况越来越常见/ 由於這種情況越來越常見

This situation is happening more often